

LA MARTINIQUE

MARTINIQUE CRUISE FACILITIES AND SERVICES

A USEFUL GUIDE FOR CRUISE LINE EXECUTIVES

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DEAR CRUISE EXECUTIVE AND FRIEND OF THE CRUISE INDUSTRY,

The Martinique Tourism Authority, the Martinique Port Authority, and the Martinique Aimé Césaire Airport are delighted to present this useful guide to Martinique's cruise facilities and services.

This decision-making tool clearly reflects our widelyshared endeavors to meet our cruise industry partners' needs and provide them with the most updated information on our destination.

In this brochure you will find information on:

- Fort-de-France cruise facilities which receive 90% of our ships' calls.
- Passenger treatment and baggage handling process between Aimé Césaire International Airport and Tourelles Cruise Terminal for homeporting traffic.
- Le Marin, Anses-d'Arlet, Trois-Îlets, and Saint-Pierre towns which offer nice anchorage alternatives for deluxe boutique cruise ships.

Looking forward to welcoming your valued guests, we remain,

Sincerely yours,

Karine MOUSSEAU Chairman Martinique Tourism Authority

Jean-Rémy VILLAGEOIS Chief Executive Officer Martinique Port Authority

Frantz THODIARD Chief Executive Officer Martinique Aimé Césaire Airport



ERVIEW 1ARTINIQUE



LOCATION

MUT

Mare-Gailyard

An overseas department of France, Martinique is one of the Windward Islands in the Lesser Antilles group. The island is 4350 miles away from France, 1950 miles from New York and 275 miles from the closest South American coastline.

GEOGRAPHY

With a surface area of 425 square miles, Martinique is 50 miles long and 24 miles at its widest part. The north is mountainous and characterized by dense forests and waterfalls. Mount Pelée is the island's highest peak, culminating at 4500 feet. In the center, the Lamentin Plain transitions to the South's gentler and geologically older landscape of rolling hills. The southern coast is dotted with picturesque bays and coves.

CLIMATE

With an average temperature of 79°F (26°C), Martinique has a fairly mild climate. The trade winds from North East provide a steady refreshing breeze. The island is lush with vegetation: lavish tropical forests, groves, savannas, and countless species of trees, plants and flowers, not to mention mangrove swamps.

FORT-DE-FRANCE CAPITAL CITY: A BUSTLING CITY

Fort-de-France is the business center and administrative capital of the island with many tourist attractions most of which are grouped around "La Savane" city's park. Approximately one quarter of the population resides in the capital, Fort-de-France.

POPULATION & CULTURE

With 381,326 inhabitants, Martinique has a multiethnic population. This diversity stems from the cultural mixing of the island's successive inhabitants: Amerindians, Europeans, Africans, Indians, Levantines and Asians.

LANGUAGE

The official language is French, although everyone speaks Creole, a language that is a blend of French, English, and African languages, as well as surviving Amerindian terms. English is spoken in tourist areas

JEWEL A SEAS



AN AMAZING DIVERSITY

Birthplace of Empress Joséphine, Martinique stands out by its incredible biodiversity and its extraordinary cultural heritage. The bay of Fort-de-France which was recently inducted into the club of the most beautiful bays in the word, the Iconic Mount Pelée Volcano which erupted on May 8th 1902 and killed 30.000 people at Saint-Pierre, the historic Diamond Rock which used be the site for fierce battles between the French and the English at the beginning of the 19th century, the Tour des Yoles Rondes a spectacular and very popular multistage sailing regatta exclusively run in Martinique, all have been presented to be listed as heritage of UNESCO.

MARTINIQUE'S RUMS, THE BEST IN THE WORLD

Martinique's rums have been awarded the prestigious French label "appellation d'origine contrôlée" previously reserved only for French cheeses and wines. Throughout the island, rum distilleries welcome visitors for sampling their product.

CURRENCY

The EURO is the legal currency. US DOLLARS can be converted to Euros at change offices in downtown Fort-de-France and at the airport. Bank-operated 24-hour ATMs can also be found throughout the island. All major credit cards are accepted.

CRUISE LINES SCHEDULED TO CALL IN MARTINIQUE IN 2016 - 2017

- Aida Cruises
- Carnival Cruises Line
- Carnival UK
- Celebrity Cruises
- Club Med Marine
- Le Ponant
- Costa Croisière
- Disney Cruise Lines
- Fred Olsen Cruise Line
- Holland America Line

- MSC Croisières
- Oceania Cruises
- Plein Cap
- Norwegian Cruise Lines
- P & O Cruises
- Regent Seven
 - Seas Cruises
- Roval Caribbean Cruise Line

TOP NOTCH INFRASTRUCTURES

- Saga Cruises
- Seabourn Cruise Lines
- Seacloud Cruises
- Seadream Yacht Club
- Silversea Cruises
- Star Clippers Ltd
- Thomson Cruises
- Tui Cruises

- ✓ European standards ✓ Excellent road network
- ✓ State-of-the-art medical facilities ✓ Drinkable tap water!

ENTRY FORMALITIES FOR CRUISE VISITORS DURING THEIR SHIP'S **CALL IN MARTINIQUE**

Citizens of the European Economic Community, the United States, Canada and Japan are authorized to disembark in Martinique without a visa. Passengers requiring a visa must hold one of the following:

- a currently valid Schengen visa, regardless of the terms of the visa and the issuing country,
- a valid visa for the United States,
- a currently valid residence permit issued by a member state of the European Union, the European Economic Area, Switzerland, Andorra, Monaco or San Marino,
- or a currently valid residence permit issued by Canada, Japan, or the United States of America.

Passengers holding a valid passport but not fulfilling the conditions previously mentioned can obtain a limited visa for their visit in Martinique and/or Guadeloupe for the price of 60 euros per passenger. This visa is charged once and is valid both for Martinique and Guadeloupe in case of successive calls in both islands during the same cruise.

NATIONALS OF THE FOLLOWING COUNTRIES:

- Russia
- China South Africa • Ukraine
- Belarus Kazaksthan

may obtain free passes from the Prefecture upon the ship's agent request. Common law rules apply to crew members. Passengers or crew members not fulfilling one of these conditions cannot leave the ship.

ACCOMMODATION IN MARTINIQUE

Martinique boasts a diversity of accommodations which can meet the needs of all types of visitors.



• Princess Cruises



HOMEPORTING IN MARTINIQUE

Inaugurated in 1995 and managed by "Société Aéroport Martinique Aimé Césaire" company, Martinique's Aimé Césaire International Airport is ideally located on the plain of Lamentin, fifteen minutes from Tourelles Cruise Terminal homeport.

AIRPORT OPERATIONS

In the airport terminal, cruise passengers arriving by charter or regular flights will benefit from a specific treatment.

CHARTER FLIGHTS BAGGAGE HANDLING

- The baggage from charter flights is transferred directly from the plane into small-containers (AKE) that are watertight sealed and labeled. These containers are loaded into secured trucks directly on the airport tarmac. If the containers are not available, the baggage is loaded directly into secured vans under the close supervision of a security agent. In any case, seals are put either on the containers or baggage vans doors.
- The baggage is then transferred to the port under the supervision of a security agent or a representative of the cruise line.
- Once at the pier, the seals on the containers or on the van can be verified by Customs at random.
- In case containers arrive unsealed, the luggage will be checked. If the seals are not broken, the containers can be loaded directly onto the vessel.
- The entire airport process is managed by a cruise company representative. Luggage from passengers not arriving directly from the airport will be checked by security at the Tourelles Cruise Terminal.

Upon Cruise lines' request and approval of the costs estimate and under the responsibility of the selected airline.

BOARDING CRUISE PASSENGERS

Since season 2012-2013, Tourelles Cruise Terminal has completely been revamped in order to improve operations. Buses coming from the airport proceed to the parking area located next to the embarkation hall where about 15 check-in counters can be available upon request of the cruise line. Qualified agents manage those operations. **Passengers are controlled by a security agent and pass through X-RAY screening before boarding the ship.**

BAGGAGE HANDLING

Cruise passengers with baggage have to deliver it to the security check point.

Generally, 100% of the baggage is scanned in a specific area equipped with 2 large X-RAYS machines before being loaded to the ships The baggage arriving directly from the airport can also be transferred directly to the vessel upon cruise line's request. The baggage is controlled on the vessel.

At Tourelles cruise terminal, about 1500 passengers and their baggage can be processed within 3 hours (check-in + screening operations baggage and passengers: 100%).



CRUISE PASSENGERS ON DEPARTURE

The baggage is dropped under a large shed dedicated for this operation. Then,

the passengers disembark, collect their baggage and proceed directly to the coaches for the transfer to the airport.

If needed, passengers can use trolleys available on the terminal.

Direct check-in will be implemented as of season 2016-2017.

On arrival at the airport, the ground handling agents of the airline, load the baggage on board respecting the airport security and safety processes.

The passengers go through the normal security checkpoints and immigration control before entering the boarding area.

The usual airport process of passengers and luggage checked-in at the airport can be implemented.

For any other requests please contact the Airport Authorities at:

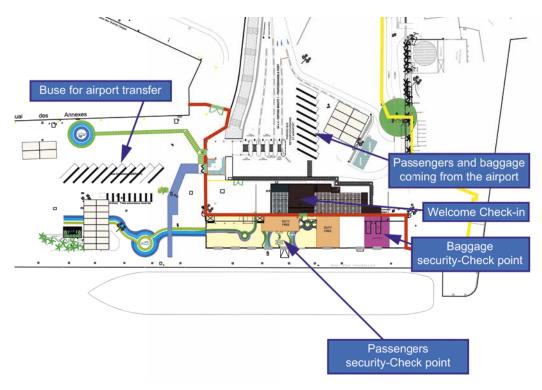
+ 596 596 42 18 87.

Upon Cruise lines' request and approval of the costs estimate and under the responsibility of the selected airline.

TREATMENT OF CRUISE PASSENGERS

- French and European passengers and those arriving from France will benefit from a quick control at immigration checkpoint.
- Independent passengers will collect their luggage at the airport.
- Using a luggage cart, passengers bring their luggage at the cruise company meeting point located in the Airport main Hall.
- Passengers are then directed to the waiting area for the bus transfer to the Port.
- Passengers with luggage embark with them in the bus.
- Baggage sent directly to the ship by the representative of the cruise company is transported separately.

TOURELLES CRUISE TERMINAL



Crédit plan : Grand Port Maritime de la Martinique



PORT FACILITIES DEDICATED TO CRUISE TRAFFIC



POINTE SIMON CRUISE TERMINAL (DOWNTOWN FORT-DE-FRANCE)

1 Pointe Simon Terminal: Length: 420 m – draught: 11,5 m

Two berths:

- East side: 100.000 tons of displacement
- West side: 28.000 tons of displacement

CENTRAL PORT AREA

Four berths:

- 5 Grand Cargos Quay Length: 180 m - draught: 9 m
- 6 Annexes Quay Length: 180 m – draught: 9 m
- 7 Tourelles Quay facing seaward Length: 83 m - draught: 8 to 11 m
- 8 Tourelles Quay (the main berth) Length: 325 m - draught: 11 m - quay size: 1,76 m

HOMEPORT OF CHOICE FOR CRUISE SHIPS FOR CRUISE SEASON 2016-2017

- Club Med 2: 14 calls.
- MSC Poesia: 15 calls.
- Costa Magica: 16 calls.
- Costa Favolosa: 16 calls.
- Le Boreal: 1 call.
- Le Soleal: 1 call.
- Le Ponant: 2 calls.





TOURELLES CRUISE TERMINAL DEDICATED TO HOMEPORTING

Located just a 15 min walk from downtown Fort-de-France, Tourelles cruise terminal has been upgraded in order to receive homeporting cruise traffic. New outdoor and indoor areas more safe and secure are available.

INDOOR AREAS

- The embarkation building has been reorganized.
- The covered area for check-in has grown by 200% to reach 850 square meters with 15 check-in counters available.
- For passengers ending their cruise, there is a reserved and secured covered area of 800 square meters with direct access from the vessel to improve efficiency.
- For passengers beginning their cruise, a large covered space is dedicated to security checkpoints with 2 X-RAY screenings.

OUTDOOR AREAS

- Large parking areas next to the vessels are provided for excursions and airport transfer buses.
- Large area of vegetation, lounge place for passengers and crew with Wi-Fi.
- Multisport area for crew and passengers available at each call.
- Craft and souvenir market is available throughout the call.
- For passengers boarding locally, a large parking area is located next to the terminal.
- Free trolleys are available to carry the luggage.
- Transit passengers can easily walk to the town center thanks to a well-marked short-cut from the terminal.

Security has also been reinforced: the port facility is protected by fences and barriers X-Ray screening, metal arch detectors and Hand-held metal detectors are available and operational. All port facilities are in compliance with ISPS Code.

SERVICES AVAILABLE

- High-quality water supply.
- 2 ship chandlers.
- Food products available in quantity and quality, local production, imported goods, flowers, water, fruits, etc. Process according to European standards, HACCP standard, Hazard Analysis Critical Control Point. Leading duty-free brands are represented in Martinique: perfumes, champagne, wines, logistics and services guaranteed. Storage and customs clearance is available.
- Duty-free shops.
- Garbage removal and sewage disposal.
- Wi-Fi.
- Restrooms.
- Ethernet cable.
- Cruise craft and souvenir market.
- Tourist Information Office.
- Excursions.
- Taxi drivers operating at the cruise terminals are mostly bilingual and have benefited from tourism training. They offer customized excursions.

TAXIS RATES

- From port to city center (2 kms):
- Up to 4 people: €8.00 per taxi. 4 to 8 people: €2.00 per person.
- Hourly rate:
- Up to 4 people: €40/hour per taxi. 4 to 8 people: €10/hour per person

Cares

Large covered area for check-in
Large parking areas next ot vessels





POINTE SIMON CRUISE TERMINAL

Located right downtown, Pointe Simon cruise terminal is dedicated to cruise ships in transit.

The pier underwent extension works to accommodate Oasis-of-the-Seas type (Genesis class) ships.

THE EXTENSION WORKS CONSISTED IN:

- increasing the surface area of the platform
- strengthening the berthing
- strengthening the mooring

INCREASING THE SURFACE AREA OF THE PLATFORM

In order to be able to receive larger numbers of cruise passengers in good conditions, the surface area of the platform (formely 50 meters long) was doubled and then extended by 52 meters towards the open water (the width of the platform is 15 meters, identical to the former platform).

STRENGTHENING THE BERTHING

In order to receive larger ships, the berthing front was strengthened by making it longer (to ensure the stability and position of the ship) and by increasing its capability to absorb berthing energy.

Two berthing dolphins were added upstream and downstream from the existing berthing front. These berthing dolphins have two tubular piles and can each absorb energy of 285 tons per meter (the former ones could only absorb 160 tons per meter). So each berthing dolphin is now able, alone, to hold a 100.000 ton ship in extreme berthing conditions.

Furthermore, the spacing of the berthing dolphins is now 150 meters, so the dock is able, in principle, to accommodate ships up to 450 meters in length.

An additional berthing dolphin was also built on the auxiliary dock side, to accommodate ships measuring up to 221 meters, of the Costa Romantica type.



mm

STRENGTHENING THE MOORING

In addition to the bollards present on the new berthing dolphins, the pier is now featuring two additional mooring dolphins. One is located 30 meters forward of the old one, on the city side, and the other, 80 meters from the old one, on sea side, being essentially intended for mooring the largest cruise ships.

These dolphins are equipped with quick-release hooks (2 x 50 tons of rated traction) and electrical capstans.

Note: The prevailing winds are east, thus docking, which makes docking more convenient on the main pier.

POINTE SIMON CRUISE TERMINAL IS LOCATED NEXT TO:

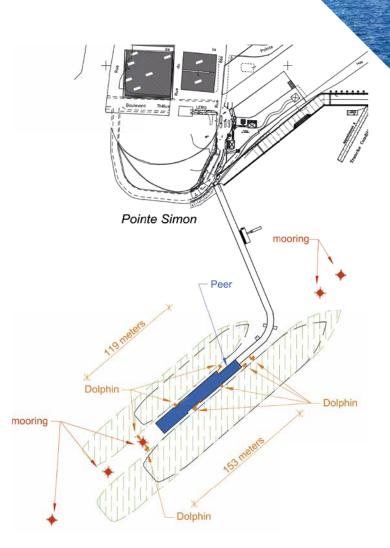
- The Business Center featuring a 21 story tower, a 94-room four-star hotel and a condominium of 45 luxury apartments. Slated for delivery in the first semester of 2015.
- Public Transport hub and water-taxi station.
- Downtown shops.

SERVICES:

- Very high quality water supply.
- Phone.
- Toilet.
- Tourist Information Office.
- Taxis.
- Excursions.
- Free Shuttle on pier.

SHIPS CHARACTERISTICS :

Génération type "Project Génésis" - Ship OASIS DRAFT : 10.00 meters DISPLACEMENT : 100 000 Tons







DRY DOCK: NAVAL REPAIR AND MAINTENANCE CENTER

Constructed in 1868, Fort-de-France Drydock is located in the West sector of the port, five minutes from the city center and twenty minutes from the airport. Surrounded by a veritable technical complex of naval repair facilities and professionals, the "Bassin de Radoub" is the ultimate service station for mega-yachts.

DRYDOCK TECHNICAL CHARACTERISTICS AND EQUIPMENTS

- Length: 180 m
- Beam: 23,50 m
- Draught: 7,60 m

REPAIR WHARF

- Length: 90 m
- Draft: 5 m
- Length: 140 m
- Draught: 6 m

GENERAL SERVICES

- Shore power
- 220V. 50 cycles
- 380V. 50 or 60 cycles
- 440V. 50 or 60 cycles

SALT WATER

- Available for cooling & fire lines
- Potable water
- Watchmen
- Crane Service

- 1-2 tons1-3,5 tons
- 1-20 tons

SERVICES

Mechanical repairs, steel work, piping, welding, TIG/MIG welding, machining, hull treatment, deck treatment, gritblasting, high pressure washing, airless painting, tank coating, electrical repairs, liferaft repairs and survey carpenter shop, underwater operations, fire protection, paint supply, ship chandler.



FORT-DE-FRANCE'S POINTS OF INTEREST

SITES AND MONUMENTS

THE MALECON SEA FRONT

Half-mile boardwalk and lively attraction with leisure and recreational activities starting from a nice beach at foot of 17th century Saint-Louis Fort and facing the Bay of Fort-de-France.

SAVANNAH PARK

A 12-acre oasis of nature adjacent to the "Malecon" amid the bustle of Fort-de-France – A welcome spot for cruise visitors to enjoy a picnic or meeting with friends – kiosks provide tourist information, food, refreshments, Creole fashions, local crafts, etc.

SAINT-LOUIS FORT

An impressive fort imparting a unique heritage character to the city – Construction began in 1674 – Listed monument since 1973 – Base of the French Navy in the West Indies. Now open to the public. Admission fees charged: €8 per adult and €4 per child.

INDOOR VEGETABLE MARKET

A must-visit venue to explore the island's flavors: spices, exotic fruit, vegetables, flowers, Creole apothecary, liqueurs, souvenirs, arts and crafts, Creole food, etc. Open Monday to Saturday from 6:00 am to 3:00 pm. Disabled access.

COUR PERRINON SHOPPING CENTER

A 215,000 square foot Mall – The shopping spearhead of the capital. Open Monday to Saturday from 8:00 am to 7:00 pm.

SAINT-LOUIS CATHEDRAL

Built in 1891 by Henri Picq – Its façade is Romano-Byzantine styled. Inside the cathedral, the beauty of the stained glass windows and precious furnishings (marble altar, monumental organ, curved wooden pulpit) are truly heavenly. Opening hours: Monday and Sunday – Masses: Tuesday, Wednesday, Friday: 6:45 am/ Saturday 4:30 pm/Sunday 7:30 – 10:30 am – Free admission/Suitable clothing required/ Disabled access/Photography permitted other than during services.

SCHŒLCHER LIBRARY

Designed in 1887 by French architect Henri Picq to accommodate vast collection of books donated by French abolitionist Victor Schœlcher to Martinique General Council – The library was presented at the Paris Exposition of 1889, then dismantled in several sections and transported by boat to Fort-de-France. With its metal frame and great glass dome, Schœlcher Library is the most photographed monument in Fort-de-France.

Open Monday to Saturday. Free Admission - Disabled access - Photography permitted.





CAMILLE DARSIÈRES CULTURAL CENTER

Former courthouse transformed into a cultural center and dedicated to the memory of Camille Darsières, a brilliant lawyer and great politician from Martinique who died in 2006.

Folkloric Show offered to cruise visitors on Sundays and public holidays from 10:00 to 11:30 am. Drinks machine and restrooms – Free admission – Disabled access.

SACRÉ CŒUR DE BALATA (1923) 7KM ROUTE DE BALATA

A 1/5 scale replica of Montmartre Basilica in Paris, this church rises amid lush vegetation, offering visitors an exceptional panoramic view over the surrounding countryside and Fort-de-France bay.

Open every day from 8:00 am to 12:00 and from 3:00 to 6:00 pm. Illuminated from 6:00 to 11:00 pm. Free admission and visit/Suitable clothing required/Photography permitted other than during services/ Disabled access.

BALATA BOTANICAL GARDEN

Nestled in the rain forest 10 kms from downtown – One of the most popular places of Martinique – A must see for nature-lovers – Features 3,000 varieties of tropical plants from around the world, 300 types of palm-trees, collections of anthuriums, begonias, bromeliads, cycads, heliconias, mahogany, bamboo, etc. Aerial wooden bridges run over the canopy.

Open from Monday to Sunday from 09:00 am to 6:00 pm. Last admissions at 4:30 pm - Admission fee charged.

MUNICIPAL THEATER BUILT FROM 1884 TO 1912

In the niches of the hall, one can discover the contemporary work of the painter Catherine Théodose inspired by the characters of Aimé Césaire's novel "La Tragédie du Roi Christophe" and the Black Theatre of the time.

GAMBLING

Gambling is possible at 10 minutes from downtown in Casino Batelière (Schoelcher).

MUSEUMS

MARTINIQUE PRE-COLUMBIAN AND PREHISTORIC ARCHEOLOGICAL MUSEUM 9 RUE DE LA LIBERTÉ

Former military office exhibiting over 2000 archeological artifacts. The collection illustrates the rich variety of activities in the Caribbean and Martinique.

Open: Monday 1:00 to 5:00 pm/Tuesday through Friday 8:00 am to 5:00 pm/Saturday 9:00 am - 12:00 noon - Closed: Monday mornings.

Languages spoken: English - Facilities: disabled access, air-conditioned.

€ - Cash - Checks - Credit cards - NO DOLLARS.

MARTINIQUE HISTORY AND ETHNOGRAPHY MUSEUM

19th century. A former military residence, this upper-class house reflects the refined lifestyle of the late 19th century in Fort-de-France. Visit the permanent exhibition reproducing a Creole interior, with all its fittings and furnishings.

Tuesday 2:00 to 5:00 pm. Monday, Wednesday, Thursday and Friday: 8:30 am to 5:00 pm/Saturday: 8:00 am to 12:00 noon - Closed: Tuesday mornings. musees@cr-martinique.fr

Languages spoken: English/Spanish - Parking, disabled access, air-conditioned - € - Cash - Checks - NO DOLLARS.

AIMÉ CÉSAIRE MUSEUM

The Aimé Césaire Museum was inaugurated on June 26, 2013, on the 100th Anniversary of his birthday. The office of the former mayor of Fort-de-France has been converted into a museum and enthusiasts can enter Aimé Césaire's world by discovering his souvenirs, personal objects, books, manuscripts and gifts from his admirers.

The gardens of the Fort-de-France city hall also house a "Bench by the Road" placed by the Toni Morrison Society, equally inaugurated on June 26 in 2013 in honor of the great man.

PRACTICAL INFORMATION

- Tourist information provided at Savannah park and cruise terminals.
- € is the local currency \$ is accepted by some professionals.
- Great variety of shops generally open Monday to Friday from 9:00 am to 5:00 pm, Saturday from 9:00 am to 1:00 pm.
- Restaurants average service: 12:00 am/3:00 pm, noon; Evening 7:00/9:30 pm.
- Taxi drivers available downtown and at cruise terminals for transfers and island tours.
- Visitors can travel to Trois-Îlets beaches (Pointe du Bout, Anse Mitan) by ferry leaving from sea front. The crossing takes around 15 minutes and the return rate per person is €7/\$7.
- Wi-Fi is now on available in the city center.

A SAFE CITY

Constant presence of policemen and orange-dressed civilian patrols downtown - 40 surveillance cameras - Martinique ranked the safest island in the Caribbean by International Business Time.





QUICK FACTS FOR CRUISE SHIPS

- Mandatory piloting.
- Anchoring position: 14°27',3N 60°52',98W.
- Can anchor only vessels of 220 meters long maximum with two propellers and one bow thruster or one propeller and bow and stern thrusters.
- Distance from landing stage: 1.1 nautical mile.
- Landing stage position: 14°28',08N 60°52',4W.
- Beaches accessible 0.6 nautical mile.
- Parking available for buses in front of the dock.

LUXURY AND BOUTIQUE CRUISE SHIPS ARE ATTRACTED TO DOCK IN LE MARIN

Le Marin is one of the Caribbean's newest destinations for luxury and boutique cruise ships, offering their guests a more intimate port experience away from the mega ships. Guests will feel like they are arriving in an upscale Caribbean yachting destination with a French Riviera feel. Le Marin is scheduled to receive 7 calls next season.

A WARM WELCOME

Once ashore, they are indeed treated to a warm welcome from the local tourist office staff, while swaying to the music played by a local band.

Two hostesses from the local tourist office are also sent on board to provide guests with preliminary tourist information before they get ashore.

A WIDE RANGE OF ACTIVITIES

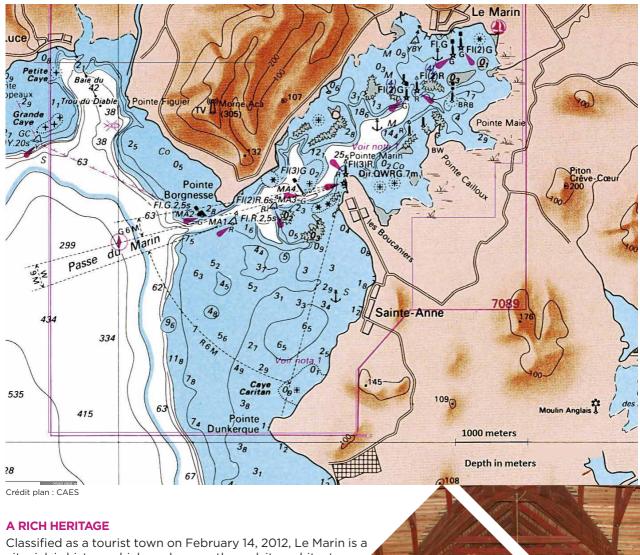
A city devoted to the sea, and the administrative capital of Southern Martinique, Le Marin offers a wide range of activities. Whether your passion is on the water or inland there are many adventures to be discovered: hiking, horseback riding, beautiful Creole and ethno botanical gardens, a local crafts and vegetable market, commercial centers, the amazing 360 degree view offered from "Morne Gommier", paragliding, boat excursions of all types including glass-bottom boat tours, kayaking in the "mangrove", deep-sea fishing, snorkeling and scuba diving, boat rentals (with or without a skipper), introduction to "yole" (traditional sailing), activities and events offered by the water-sports club, swimming in the pristine waters of "Pointe Macre", "Grand Macabou", "Pointe Borgnesse", and "Anse Grosse Roche"...

A tourist friendly city, Le Marin is lively with many sports and cultural events all year round.





08 LE M



Classified as a tourist town on February 14, 2012, Le Marin is a city rich in history which can be seen through its architecture including the old village, period homes, and an historic church which dates to the 18th century.

THE YACHTING CAPITAL

Le Marin is renowned as the center for yachting and sailing in Martinique and was classified as the "Station Nautique" (Sailing Resort) in 1998.

The city attracts an international clientele due to the highly equipped marina well-known as being the largest in Southern Caribbean. Offering 750 berths and 100 buoy moorings, the port of Marin is a delight for sailors and sea-lovers and has been labeled "Pavillon bleu" since 2006 as a result of the port's continued efforts at being eco-friendly.



GRANDE ANSE, ANSES-D'ARLET

QUICK FACTS

- Piloting optional.
- Anchoring position: 14°29, 94N 061° 06,21W.
- Distance from landing stage at Grande Anse: 0.4 nautical mile.
- Grande Anse: a nice bay serving as an ideal anchorage refuge for boutique cruise ships and yachts. Its white sand beach is lined with bars, restaurants, scuba diving clubs, and shops.
- The nearby town of Anses-d'Arlet is more exposed to the winds and currents than Grande Anse as closer to Saint-Lucia Canal.
- An organized anchorage area managed by a Harbor Master's office, is equipped with 119 mooring buoys off the Grande Anse beach and 34 off the town of Anses-d'Arlet, for boats up to 20 meters.
- Grande Anse beach is accessible right off the landing stage.
- Mini-bus and van parking available.

SIX SHIPS' CALLS ARE SCHEDULED IN GRANDE ANSE FOR SEASON 2016-2017

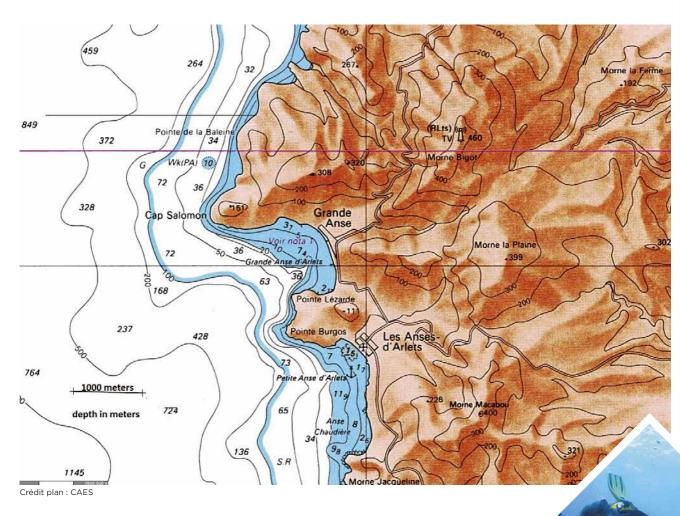
Les Anses-d'Arlet, located in south-west Martinique, owe their name to a former Caribbean chief named Arlet who for many years possessed the entire region, and more specifically the lands culminating in the two Anses (coves):

- Grande Anse, at the entrance to Fort-de-France bay, with its long beach, which is an increasingly popular mooring site for smaller luxury liners.
- Petite Anse, further south, accessed via Le Diamant, is a fishing village.
- The town is nestled between these two coves sits, with its old Creole houses, fruit market, pharmacy, and its church perfectly aligned with the communal marina looking out to sea.



Les Anses-d'Arlet





A FEW KEY POINTS WORTH NOTING

A REMARKABLE NATURAL HERITAGE

- Lots of sunshine and very little rain.
- 18 kilometres of coastline.
- White sand beaches, including Petite Anse, Le Bourg, Grande Anse and Anse Dufour.
- A black sand beach: Anse Noire.
- High quality bathing waters.
- Very rich and renowned sea beds: from Anse Noire, via Anse Dufour to Pointe de la Baleine and Ramiers island.
- Mounds (or "mornes" in the local dialect) resulting from volcanic activity: Morne Larcher and Morne Champagne.
- Natural areas which are protected and listed.

A SIGNIFICANT BUILT CULTURAL HERITAGE

- The former sugar plantations.
- The former "La Sucrerie" distillery.
- The town's traditional houses.
- Wells.

• Hiking.

• Kayaking.

• Rowing.

- Bread ovens and lime kilns.
- Windmills and cassava mills (La Plaine).
- Pre-Columbian sites (Genty rocks).

ACTIVITIES AVAILABLE:

- - Sea trips.Diving.
 - Diving.
 - Restaurants.
- Windsurfing.

- The ruins of the Pointe Burgos battery and their gunpowder store (Morne Champagne).
- The town's former presbytery.
- The oratories (Bourg, Grande Anse, Anse Noire, etc.).





TROIS-ÎLETS

Trois-Îlets is, by its seaside resorts, its rich heritage, the diversity of its tourist attractions, and the number of hotel facilities, the island's leading tourist town. It is one of the most visited places by cruise passengers arriving from Fort-de-France by ferry.

QUICK FACTS FOR CRUISE SHIPS

- Mandatory piloting.
- Anchoring position: 14°33',6 N 61°03',8 W.
- Distance from Anse Mitan landing stage: 0.45 mile.
- Direct arrival onto Anse Mitan beach, equipped with deckchairs, cocktail bars, restaurants, bilingual signage for a tourist route.
- Easy pick-up of cruise passengers going on excursions.
- Scheduled shuttle boats leaving Anse Mitan and Pointe du Bout towards Fort-de-France for €7 or \$7 round trip.

The Pointe du Bout Seaside Resort, a five-minute walk from Anse Mitan, features hotels, a marina, restaurants, a Creole Village (a hotel residence + 30 shops open seven days a week + 5 restaurants) stores, pharmacy, supermarket, bank, ATM, diving clubs, private taxi station, etc.

ACTIVITIES

SPORTS AND ADVENTURES

- Hiking.
- Sightseeing, walking trips.
- Mountain-biking.
- Kayaking.
- Scuba diving and snorkeling.
- Golfing.
- Parasailing.
- Water-sports:
- banana boat donut riding paddle windsurfing flysurfing.
- Dolphin watching.





PARKS AND NATURAL SITES

• The Espérance Golf Course: Located at Trois-Îlets, one mile from the leading resort area of Pointe du Bout and 20 miles from Martinique's Capital, Fort-de-France, the "Golf de l'Impératrice" was designed by Robert Trent Jones Senior in 1976. This 18 hole course, one of the Caribbean's most beautiful ones, is on a site which is not only picturesque, but also historic: it unfolds its greens from Joséphine's birthplace, wife of Napoleon, across undulating hillocks that offer breathtaking views of the turquoise sea.

Open from Monday to Saturday from 8 am to 1 pm & 1:30 pm to 5 pm on Sunday from 8 am to 3 pm – Tel: 0596 596 52 04 13.

• Vatable Forest: National Forests Office.

HERITAGE

- Notre Dame de la Bonne Délivrance Church: Located on the central square of Trois-Îlets, the church of "Notre Dame de la Bonne Délivrance" was built in 1724 on a land granted by Sieur de Montigny. The Trois-Îlets church is famous for having been the parish where three ceremonies were held bringing together the family of Empress Joséphine in joy and sadness: the marriage of her parents in 1761, her baptism in 1763 and her mother's funeral in 1807. That's why the whole church was listed as an historic building on January 5th of 1993. Free visit on Monday and Friday from 9 am to 11 am.
- **The Pottery Village:** Located on the site of a former Jesuit couvent set up in late 17th century, has been working with local clay since the middle of the 18th century. Take a trip to the Pottery Village to see expertise of the craftsmen and the superb exhibition areas.

Open Monday till Saturday from 9 am to 6 pm (admission free) - Tel: 0596 596 68 03 44.

• The Savannah of the Slaves: Located in the rural district of "La Ferme" on the outskirts of Les Trois-Îlets, the Savannah of the Slaves is a fascinating and incredibly detail-oriented replica of a mid-nineteenth century slave village. Set in a 5-acre park on the edge of the forest, the slave village features a few huts scattered among ponds, benches, and small patches of tropical gardens, all of which have been shaped by the owner Gilbert Larose since 2000. Roofs made with dried and tightly-woven sugar cane leaves, wooden walls, mud floors are some of the details which really conjure up the time of yesteryear. This is indeed a unique opportunity to experience a real-life example of what one person's drive and passion can create, while learning more about Martinican history and culture.

Open every day from 9 am to 12 am & 2 pm to 5:30 pm - Tel: 0596 596 68 33 91. Admission: Adult \notin 7 and children (less than 12 years old) \notin 3.

• L'îlet à ramiers (Pigeon Island): This island extends over 3 hectares southwest of the Bay of Fort-de-France. During the colonial period and until the early 20th century, the islet had a military vocation. A battery was built between 1740 and 1745 on top of the islet about 40 meters above

sea level. Today, listed as a historical monument, this fort is one of the finest examples of military architecture of Martinique, the only one of this size that is located on an islet.

A unique opportunity to explore the military history of Martinique! To visit the islet, please contact the local tourist office of Trois-Îlets.

MUSEUMS

• Sugar Cane Museum: Opened in 1987, The Sugar Cane Museum is located at Vatable on Les Trois-Îlets, on an estate covering an area of more than 2 hectares. It provides a wealth of information about sugar cane and gives a wide-ranging overview of the industry. Its aim is not only to illustrate its economic, socio-political and cultural history but also to promote sugar cane, a plant with a future thanks to modern technology.

Open Tuesday, Wednesday, Thursday from 8:30 am to 5:30 pm, Friday from 8:30 am to 5:00 pm and Saturday from 8:30 am to 12:00 pm & 1 pm to 5 pm, Sunday from 9 pm to 12 pm & 1 pm to 5 pm – Tel: 0596 68 32 04. Admission: Adult €3, children (5-12 years old) €0.75.

The Pagerie Museum: Located in magnificent natural surroundings, the Pagerie Museum has been a listed building since 1979. The museum is housed in the ruins of the "outbuildings" of the sugar planter's house. That museum dedicated to Joséphine served as a pretext for learning more about the country's colonial history, in particular the history of its famous sons and daughters but not forgetting the 150 anonymous people who worked at La Petite Guinée, later known as La Sanois then la Pagerie.
 Open Tuesday till Friday from 9 am to 4:30 pm, Saturday and Sunday from 9:30 am to 1:00 pm - Tel: 0596 596 68 38 34. Admission: Adults €5.00 & children (5-12 years old) €1.50.

GAMBLING

• **Casino,** opposite Anse Mitan Beach. Open every day from 11:00 am through to 3:00 am in the morning.





SAINT-PIERRE

SUMMARY

- Mandatory Piloting.
- Mooring only possible outside prohibited area (protection of wrecks) for yachts and small cruise ships (for example, Le Levant 100 m).

Saint-Pierre used to be the cultural and economic capital of Martinique before its destruction during the 1902 Mount Pelée eruption. Today, the town is the Sous-Préfecture (district capital) of the Caribbean North district and has been officially recognized as a City of Art and History. Nicknamed the Little Pompeï of the Caribbean, Saint-Pierre is one of the most popular venues for cruise guests.

An opportunity study is underway for the construction of a cruise terminal in Saint-Pierre

ACTIVITIES

- Visit the Depaz plantation and its magnificent residence. Located on a gorgeous plain at the foot of Mount Pelée, Depaz distillery looks out to the Caribbean Sea. It is certainly one of the most popular attractions of the North Caribbean area.
- Visit the Franck Perret Volcanology Museum, the Earth Sciences Discovery Center, an ultramodern, anti-seismic building intended to make science and its applications accessible to all.
- Visit the ruins (dungeon of Louis Cyparis, sole survivor of the catastrophe, the old theatre, ruins of Fort church, Colonial Hospital, etc.).
- Take a tour of the town by the "Cyparis" Train.
- Visit the monuments: The Stock Exchange House, identically reconstructed on the foundations of the Chamber of Commerce, Notre Dame de L'Assomption cathedral.
- Take a boat trip.
- Explore the ships wrecks while diving.
- Indulge in Sports Fishing.





PORT DUES AND MARKETING INCENTIVES FOR CRUISE SHIPS, AIRPORT TAXES

PORT DUES FOR CRUISE SHIPS FROM OCTOBER 1st 2016

The port due is equal to the volume (V) multiplied by the price per cubic meter.

- Price in Euros/cubic meter:
- Arrival: €0.0284
- Departure: €0.0284

INCENTIVES BASED ON NUMBER OF CALLS

The Port Authority of Martinique grants an incentive to the cruise lines from 10% up to 30% according to the number of calls per year programmed in Martinique. Cruise Lines will also benefit from an additional discount of 10% if they schedule their ships' calls in the port of Martinique for two consecutive years or more. This reduction will take effect as of the second year.

INCENTIVES FOR HOMEPORT ACTIVITIES

Cruise Lines can benefit from incentives on their ships' calls as follows:

Incentive up to 41% for vessels using Martinique destination as a **Homeport** (embarking and disembarking cruise guests at Tourelles cruise terminal).

Incentive of 15% for cruise ships using Martinique destination as a partial homeport, and so-called "**interporting**". These ships embark and disembark a smaller share of passengers, thus totaling less than the limit above but remaining higher than 1/20th (one twentieth) of the ship's capacity.

INCENTIVES FOR ANCHORAGE

Incentive of 50% for the vessels that anchor in the bay of Fort-de-France.

SUMMER INCENTIVE

Incentive of 30% for the vessels coming on summer.

Besides, ships operating day cruises in Fort-de-France bay or along the coast of Martinique, docking in the harbor of Fort-de-France to embark and disembark their customers are exempt from tax vessel.

PASSENGER TAX FROM OCTOBER 1ST 2016

Passengers disembarking, embarking or transshipped at the port of Fort-de-France are subject to a tax of €1.631 per passenger. This tax, for which the cruise line is responsible, may be collected by the latter from the passengers. It is to be paid at the same time as the vessel tax. The following passengers are not required to pay the tax:

- Children under four years old.
- Soldiers travelling on exercise.
- Onboard crew.
- Cruise Line officers traveling on official business and holding a free travel ticket.
- Public officials in the exercise of their duties onboard.
- Passengers coming from or going to another port of Martinique.

The provisions for discounts limited to 50% are as follows:

- 50% for those going on excursions holding a return ticket used within 72 hours.
- 50% for transshipped passengers.
- 50% for cruise-ship passengers disembarking temporarily during the call (also named transit passengers).



PASSENGERS SECURITY TAX

Passengers disembarking, embarking or passengers disembarking temporarily at the port of Fort-de-France are subject to a tax per passenger:

- For disembarking €0.51 per passenger.
- For embarking €1.02 per passenger.
- For disembarking temporally during the call €0.51 per passenger.

SERVICES

Other commercial services can be provided upon ship agent request (water...).Airport taxes: aircraft of 6T and over.

LANDING FEES

These are calculated according to the maximum take-off weight (MTOW) shown on the certificate of airworthiness and rounded up to the nearest ton. The other elements to be taken into account in calculating the amount of the landing fee are:

• The status of the flight (national, international).

• The aircraft's acoustic group.

The application of landing fees varies according to the aircraft's noise level.

Level	6h-22h	22h-6h	Level	6h-22h	22h-6h
1	1,50	2,50	4	1	1,20
2	1,20	1,50	5a	0,85	0,85
3	1,15	1,30	5b	0,85	0,85

Rates for aircraft exceeding 6T

These are calculated according to the maximum take-off weight (MTOW) shown on the certificate of airworthiness and rounded up to the nearest ton. The other elements to be taken into account in calculating the amount of the landing fee are:

• The status of the flight (national, international).

• The aircraft's acoustic group.

The application of landing fees varies according to the aircraft's noise level.

MTOW	Calculation
From 6T to under 12T	Ca(2.70 + 0.80(MTOW-6))
From 12T to under 25T	Ca(7.51 + 1.48(MTOW-12))
From 25T to under 75T	Ca(26,79 + 2,83(MTOW-25))
75T and over	Ca(168,17 + 3,64(MTOW-75))

Example of a calculation for an international landing fee by a 59T aircraft belonging to acoustic group 5: 0.85(26,70+2.87(50,25)) = 6104.56

0.85(26.79 + 2.83(59-25)) = €104.56

Parking fees	Rates (per ton/hour)
Traffic area (from 07:00 to 23:00)	€0.20
Hangar area (from 23:00 to 07:00)	€0.11

Beaconing fees (all aircraft)	Beaconing	Rate increase on 01/01/2016
Rate per movement	€41.21	0%

Fuel fees (all aircraft)	Fuel
Rate per hectoliter	€0.38





PORT DUES AND AIRPORT TAXES CONTINUED

Passenger fees		Fee per local passenger	
Zones	Geographical breakdown 2016	2016 rates (€)	
1	Guadeloupe, Dependencies and other Caribbean islands	9.74	
2	Guyana, Caracas, AMS	10.52	
3	Mainland France - Europe	22.32	
4	Other airports	23.80	

Includes additional tax of ${\rm {\textcircled O}.80}$ for assistance to persons with reduced mobility as of 1 January 2009.

Reductions and exemptions	Landing	Beacons	Passengers
Helicopter	50%		
Forced return	100%	100%	100%
Crew in charge of craft*			100%
Passengers in direct transit			100%
Children under two years old			100%

*Excludes any accompanying person, relief or supervisory staff.

INCENTIVES FOR A NEW PASSENGER DESTINATION

A flight to a new passenger destination is considered to be any regular scheduled or chartered flight (flight for which a company group has submitted a programme to regularly provide a service of at least one flight per week over the duration of a full IATA season i.e. 6 months) to an airport in a catchment area not served during the last 12 months from Martinique Aimé Césaire International Airport.

Reduced passenger fees

Any group of airlines, or airline introducing a flight to a new "passenger" destination will benefit from **passenger fee** discounts over time, as follows:

Reduced passenger fees		
0 to 12 months	50%	
12 to 18 months	25%	
18 to 24 months	15%	

At the end of this 24-month period, the applicable rates shall be at the applicable basic rates in force at Martinique Aimé Césaire International Airport.

Reduced passenger fees

Any group of airlines, or airline introducing a flight to a new "passenger" destination will benefit from **landing fees** discounts over time, as follows:

Reduced passenger fees		
0 to 12 months	80%	
12 to 18 months	50%	
18 to 24 months	20%	

At the end of this 24-month period, the applicable rates shall be at the applicable basic rates in force at Martinique Aimé Césaire International Airport.





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